



PROJECT SPOTLIGHT

Data Center: Sheyenne Tooling & Manufacturing

-  **INTERVIEWEE**
Brian Saxberg
-  **ROLE AT SHEYENNE TOOLING & MFG.**
IT Manager
-  **COMPANY LOCATION**
Cooperstown, ND
-  **PROJECT NAME**
Microsoft Office 365 Migration & Mimecast Implementation

Q: Tell us about Sheyenne Tooling & Mfg.'s relationship with HPN.

A: My relationship with High Point Networks came from a random stop in by Dustin Leingang. I have been at Sheyenne Tooling for more than 15 years and he had never stopped until 2018. After some nice visits, I purchased my first HPE server from HPN last fall. That started our journey.

Q: Describe the project your company implemented with High Point Networks.

A: The O365 Migration and Mimecast implementation was started as a request from our new president to upgrade our Office suite and bring in

better communication tools across the company. I had been staying with our current Office install because I did not have any business reasons forcing me to upgrade. Our email was POP3 and working for what we needed but the enhancements in O365 expanded our communication tools. Mimecast was added to the project to allow for extra security in the email portion of O365.

Q: What challenge(s) did the solution that was implemented solve for Sheyenne Tooling & Mfg.?

A: O365 gave us updated Office applications and brought in

Microsoft Team's application. That has become a go-to application at Sheyenne Tooling & Mfg. SharePoint is involved but mainly only as a Teams repository at this time. Having the ability to use O365 from anywhere with the web-based office and One Drive is also boosting productivity as people are getting used to using the new tools.

Q: How did having a project manager specifically assigned to your company help streamline your project?

A: Shane Bryn kept us on schedule. The project went

off without a hitch as he had all the milestones laid out and assigned to different people. He kept the stakeholders from both High Point and Sheyenne Tooling on task.

Q: What is an example of how High Point Networks has gone "the extra mile" to serve you during this project?

A: High Point's help desk is always just an email away if I have issues. Account Manager, Dustin Leingang, and Inside Sales Representative, Jamie Carpenter, are always an email or phone call away too when I need quoting done. I've greatly enjoyed the trainings offered by High Point. I just find High Point a very welcomed partner.

Q: What have been the greatest benefits of working with HPN as your trusted IT partner?

A: The biggest benefit for myself has been the additional access to knowledgeable staff. Being the only IT person at Sheyenne Tooling, I wear a lot of hats and have a wide range of knowledge. I openly admit I don't know everything and rely heavily on the knowledge at High Point when I run into something I feel is beyond my level. High Point's size and geographic location makes it nice for Sheyenne Tooling also.

TEAM
Q&A
WITH
DOUG KOOLE

-  **ROLE AT HPN**
Sr. Systems Engineer
-  **OFFICE LOCATION**
Sioux Falls, SD
-  **YEARS OF INDUSTRY EXPERIENCE**
24+ Years
-  **HOMETOWN**
Chino, CA



KOOLE INSPIRATION -----
 "Those who hope in the Lord will renew their strength. They will soar on wings like eagles; they will run and not grow weary, they will walk and not be faint." - Isaiah 40:31

Q: What do you love about serving our customers?

A: I enjoy the diversity of customers we serve at High Point Networks. Each customer presents a unique challenge. I appreciate the opportunity to provide a service that improves their business.

Q: What is your favorite part about working for HPN?

A: I enjoy the ability to work and collaborate with other engineers from all Pillars. HPN has three principles which sum it up: Safety Principle, Firehose Principle, and the Refrigerator Friends Principle.

Q: What is your favorite part about working within the data center pillar at HPN?

A: I enjoy always getting to work with new technologies and implementing those solutions for our customers' needs that serve each individualized situation.

Q: What is a technology that you think companies should consider?

A: MFA (Multi-Factor Authentication)

Q: What is something most people do not know about you?

A: I grew up with two different Bichon-Cocker Spaniels in CA, and our family now has one named Cody.