



PROJECT SPOTLIGHT

Security: Widefield School District #3

 **INTERVIEWEE**
Dennis Neal

 **ROLE AT WIDEFIELD SCHOOL DISTRICT #3**
Chief Operations Officer

 **COMPANY LOCATION**
Colorado Springs, CO

 **PROJECT NAME**
Widefield PK-8 School Security

Q: Tell us about Widefield School District's relationship with High Point Networks.

A: High Point Networks was a subcontractor with Nunn Construction on the new school build that the school district just finished. They also contracted directly with the school district to add some additional camera flexibility with the project.

Q: Describe the project your company implemented with High Point Networks.

A: High Point was contracted as the main technology integrator to complete various components of this project. They assisted in implementing and installing all wireless access points, structured cabling, surveillance cameras, cabling for security systems, intrusion system, intercom, and paging

system, access control integrator, and sound systems.

Q: What challenge(s) did the solution that was implemented solve for Widefield Schools?

A: Working with HPN to implement the new additions to the school will give the District long term solutions to many IT and security programs.

Q: How did having a project manager specifically assigned to your company help streamline your project?

A: The project managers were assigned to Nunn Construction during the duration of the project, and also worked with us to provide insight on products and an estimated budget. I had several opportunities to work closely with the HPN project managers and installation crews as the project progressed. Having a direct connection was a great asset in getting the project to completion on time.

What is an example of how

Q: HPN has gone "the extra mile" to serve you during this project?

A: During the project, we had times that specific items needed to be problem solved, and your group worked after hours or whatever it took to resolve the issues and complete the project.

Q: What have been the greatest benefits of working with HPN as your trusted IT partner?

A: As a school district, it was helpful to work with individuals that are very knowledgeable with the items they are working with. Pat Galvin and Andrew Stewart specifically moved the project forward in a timely manner and always worked to be solution-oriented problem solvers.

TEAM

Q&A

WITH
ANDREW STEWART

 **ROLE AT HPN**
Physical Security Engineer

 **OFFICE LOCATION**
Pueblo, CO

 **YEARS OF INDUSTRY EXPERIENCE**
6 Years

 **HOMETOWN**
Pueblo, CO



STEWART INSPIRATION -----
"Creativity is intelligence having fun."

Q: What do you love about serving our customers?

A: I love coming up with solutions to problems. In security, issues are often unforeseen. Thinking ahead of potential threats helps minimize damage in the future. I get a lot of joy out of seeing this come full circle by returning to a customer's site and learning of issues being reduced or dissolved. It really puts a meaning to the work I do.

Q: What is your favorite part about working within the security pillar?

A: My favorite part about working in the security pillar of HPN is having a group of like-minded people to reach out to. For years I worked as the only security engineer and struggled through instances where I couldn't bounce ideas off others. Although being alone challenged me to grow and adapt, I enjoy the additional team members. Instead of a single-minded solution we are able to branch outside the box and look at issues from all angles.

Q: What is your favorite part about working for High Point Networks?

A: My favorite part about working at HPN is getting to use my problem-solving skills. Whether it be engineering a system to meet a need or fixing a complex issue on an existing system. I'm just glad I haven't gone bald yet from pulling my hair out trying to get an issue fixed!

Q: What is something most people do not know about you?

A: In the summertime, I can be found fishing or dredging for gold. I can't give exact locations of where my favorite spots are, but as a hint, cell service is limited. Two years ago, I caught a 40+ lbs. common carp that may have been a world record for the setup I was using. However, I decided to put her back because she was too pretty to take and get weighed. If the storms are moving through, I'll be face down in the river sucking up gold with a custom 4" dredge I built. Although I'm still in the red and haven't hit the motherload yet, if you hear I abruptly left, you'll know why!