



**ABOUT**  
**OKLAHOMA MUNICIPAL**  
**POWER AUTHORITY**

Our mission: To provide reliable, low-cost energy and services to municipal entities to enable each municipality to be competitive, while maximizing the benefits of our stakeholders.

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# OK MUNICIPAL POWER AUTHORITY

INTERVIEWEE  
**JAMES CRABBE**

INTERVIEWEE TITLE  
**NETWORK ADMINISTRATOR**

PROJECT DESCRIPTION  
**FIREWALL INSTALLATION**

**WHAT MAKES YOUR ORGANIZATION UNIQUE?** OMPA was created with the purpose of providing adequate, reliable, and economic sources of electric power and energy to Oklahoma Municipality. This would allow members the financial benefits of a large utility while maintaining control of their electric utility.

**WHY DID YOU CHOOSE HIGH POINT NETWORKS FOR THIS PROJECT?** Because of their customer service and expertise.

**DESCRIBE THE PROJECT IMPLEMENTED WITH HIGH POINT NETWORKS.** Migration of a Cisco ASA 5515 firewall to Palo Alto DB 850.

**WHAT CHALLENGE(S) DID THE IMPLEMENTED SOLUTION SOLVE?** Firewall management, reliable VPN service & utilizing some of the features in PAN-FW such as URL filtering, anti-virus and malware scanning.

**WHAT WERE THE ITEMS THAT WERE CRUCIAL TO THE SUCCESS OF THIS PROJECT?** Minimum to zero downtime. Cutover was done with no downtime to our customers.

**HOW DO YOU FEEL ABOUT THE QUALITY OF WORK THAT WAS PERFORMED?** Service has been great. They have been great with follow up calls to make sure the device is working right. That,

our service engineer, has been exceptional. He is always available to support us and has been very professional.

**WERE THERE ANY CHALLENGES WITH THE PROJECT AND IF SO, HOW WERE THEY HANDLED BY THE HPN TEAM?** No challenges. HPN knew exactly what the customer needed and therefore made the right recommendations to OMPA about the project.

**HOW HAS THE IMPLEMENTED SOLUTION IMPACTED YOUR COMPANY SPECIFICALLY?** Time saved, reduced costs, employee morale, and an overall better experience! The experience has

been great, one of the few times we have engaged a consultant and don't have to chase them down!

**WHAT WOULD YOU TELL SOMEONE CONSIDERING WORKING WITH HPN?** I heard about HPN through a referral from Extreme Networks. I was so impressed by the service I received that I called my account rep to thank him for introducing High Point to us. Greg, our HPN Account Manager, went on further to share different services offered by High Point. He also stopped by our office in Edmond, accompanied by Curtis, to familiarize themselves with our infrastructure.

So far my experience has been very positive. High Point has become our go-to resource for IT related stuff. We are currently considering them for two more projects. They do great work and I wouldn't hesitate to recommend them to any business looking for IT support. It's great having a consultant who is easily accessible and is so valuable.